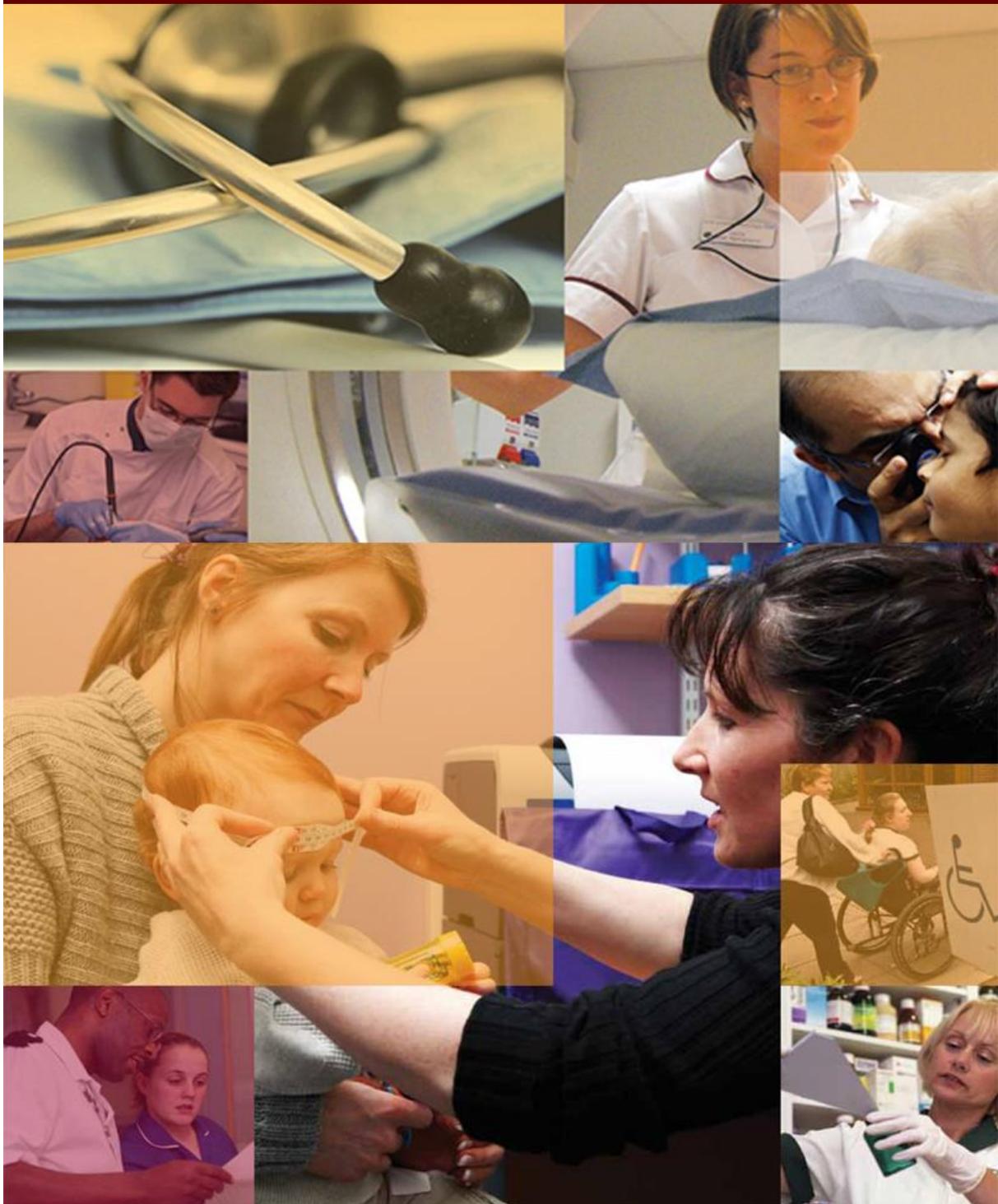


Annual Report 2014/15



Delivering real value for
the NHS in the East of England



Chief Executive's Introduction

David John, Chief Executive Officer



Welcome to the 2014/15 Annual Report of the East of England NHS Collaborative Procurement Hub, which provides an overview of our eighth operational year.

As with previous years, it has undoubtedly been a demanding one for all parts of the NHS. There is ever increasing pressure to ensure that maximum value is extracted from every penny spent, whilst improving the quality of care to patients. This has placed procurement at the forefront of helping to deliver the efficiencies needed.

I am proud to report that the East of England NHS Collaborative Procurement Hub made a significant contribution to the health economy by a number of means this year, as it has in previous years.

We have continued our record of managing our operating costs and it is pleasing to report a break even result. The Hub, in partnership with our customers, has delivered a benefit of £8.5m in 2014/15 in what has been a very challenging year in the NHS.



It should again be stated that this has been achieved without increasing fees to our customers for the 5th year in a row, with no planned increase in Hub fees for 2015/16. Further detail on our financial results can be seen later in this report.

Highlights of the Year

NHS Collaborative Procurement Partnership

The Hub has been working closely with NHS Commercial Solutions for a number of years as part of the NHS Commercial Alliance.

We have also been working ever closer with the other NHS procurement hubs - namely the North of England NHS Commercial Procurement Collaborative and the London Procurement Partnership.



This relationship was formalised in 2014/15 by the establishment of the NHS Collaborative Procurement Partnership.



Although each Hub remains independent, the collaboration is intended to reduce duplication of effort in developing new frameworks in areas of joint interest and working together to share knowledge and best practice. The agreement has also led to the opening up of a number of framework agreements to the membership of each Hub, providing our Trusts with access to an even wider pool of OJEU compliant contracts than ever before.



The collaboration has already led to the creation of an award-nominated pan-Hub national agency nursing framework, which went live in May 2014. This was followed by the development of two 'Total Solutions' frameworks covering the key spend areas of Orthopaedics (launched January 2015) and Cardiology (launched May 2015), which were the first of their kind in the NHS.

New Framework Agreements

In addition to the additional framework agreements made available through the NHS Collaborative Procurement Partnership, the Hub has continued to develop its own frameworks, either alone or with its NHS Commercial Alliance partner. These have included Remote Teleradiology Reporting Services; Audit and Consultancy Audit Services, Continuous Renal Replacement Therapy and Haemodialysis and Legal Services.

The full list of current frameworks open to our members, including those available through the Partnership, can be viewed on our website: <http://eoecph.nhs.uk/hub-frameworks.htm>

Pharmacy

The financial year 2014/15 continued to be a busy year for the Hub's multi award-winning Pharmacy team. In addition to hosting our first major Pharmacy Procurement Conference in October 2014 which attracted around 200 key stakeholders, the team has been doing significant work in driving the national agenda around Homecare Medicines Services and governance arrangements, as well as important work in Medical Liquid Oxygen, Insulin Pumps and X-ray Contrast Media. Winning a second award for its innovative Neonatal Parenteral Nutrition project was another highlight of the year.

Clinical Product Specialists

The varied work of the Hub's Clinical Product Specialists remains valued by our members. The team's main aim is to provide savings to members without compromising patient care. Over £1 million pounds worth of potential savings opportunities were identified by the team in 2014/15 across a range of clinical areas. Key projects which achieved good savings included blunt filter needles, skin preparation products, examination gloves, wipes and IV dressings. The team worked closely with Trusts on bespoke projects and offered clinical advice and support to Hub procurement project managers on clinical projects.



Commissioning Partner Agreement

In December 2014, the Hub secured partnerships with Attain, GE Healthcare Finnamore and the Consultation Institute - all renowned and innovative providers in the health and social care arena – as part of its Commissioning Partner Agreement.



The Commissioning Partner Agreement is designed to provide support for our members to help navigate the emerging Health and Social Care co-commissioning arena and community services provision landscape. As part of the agreement, the partner organisations agreed to run a series of ‘taster’ training sessions on a variety of healthcare and management topics, which are taking place throughout 2015.

E-Enablement



Following the publication of the Department of Health’s E-enablement strategy at the start of 2014/15, the Hub has been actively supporting members in the development of their GS1 and PEPPOL adoption plans. In addition, the Hub facilitated training in the SID4Gov platform for members and has been supporting Trusts in other aspects of e-sourcing and e-cataloguing, as well as liaising closely with the Department of Health. This work continues into the current financial year and we are working with a number of members to ensure GS1/PEPPOL compliance by the deadline of the end of June 2015.

Conferences



The Hub organised two major conferences in 2014/15 covering Pharmacy and Temporary Staffing respectively. The Pharmacy Procurement Conference was very well received and plans are afoot to hold another in 2015/16.



Above: NHS Pharmacy Procurement Conference

We hosted our fourth NHS Temporary Staff Conference in March 2015. This event continues to grow in size and popularity and has become an annual fixture on the agency staffing scene, attracting key stakeholders from all over the country.



Above: NHS Temporary Staffing Conference



Training and Events

In addition to the two major conferences, the Hub was active in organising many other events and training sessions for our members in 2014/15, contributing to our largest ever events programme.



These included our regular mental health forum; over a dozen legal training seminars led by leading law firms, including specialist CCG training courses; a Non-Executive Director's Conference in Cambridge; stakeholder events and workshops on subjects as diverse as pharmacy homecare, agency staffing and SID4Gov, in addition to a well-attended ICT briefing in conjunction with the Crown Commercial Service, which attracted NHS IT managers from far and wide.



Awards

Following the Hub's success in the Government Opportunities (GO) Awards at the end of the last financial year, the Hub followed this up with further success in the HSJ Value Awards in September 2014.



The Hub won the coveted Value in Procurement Award 2014/2015 for its ground-breaking Neonatal Parenteral Nutrition Project in conjunction with the East of England Neonatal Operational Delivery Network.



The NHS Collaborative Procurement Partnership has also received award recognition, being shortlisted in both the National GO Awards and the HSJ Awards 2015/16 for its collaborative work on the joint agency nursing framework.

Summary

We are pleased to reflect on another highly successful year, which has delivered significant cost savings for our members, but has also provided Trusts with a range of additional services which supported their business objectives and also helped enrich the patient experience.



Delivering real value for

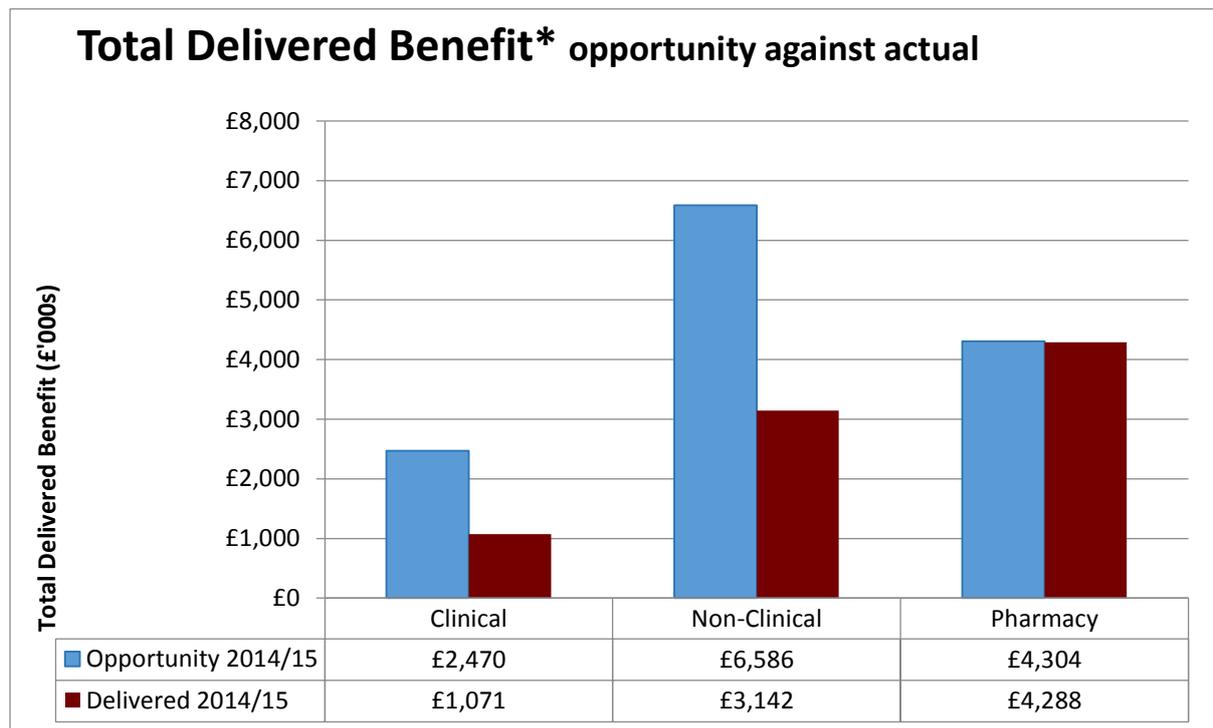
the NHS in the East of England

Hub Financial Overview 2014/15



Hub Overall	Planned 2014/15		Actual 2014/15	
Total Delivered Benefit¹	£6.555m		£8.469m	
Gross Income/Expenditure	Income £2.113m	Expenditure £2.108m	Income £1.713m	Expenditure £1.713m

¹ The total delivered benefit consists of both Cash Releasing and Cost Avoidance Savings



* Consists of both Cash Releasing and Cost Avoidance savings

Delivering real value for
the NHS in the East of England

Working to deliver procurement benefits for NHS Trusts in Bedfordshire, Cambridgeshire, Essex, Hertfordshire, Norfolk and Suffolk

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